





AGENDA

DAY 1 - March 20, 2019		
19.30	Arrival of the participants and accommodation in the hotel	
20.00	DINNER	

DAY 2 – March 21, 2019		
08.00 - 09.00	BREAKFAST	
09.00 – 10.00	Official opening of the training	
	Presentation of the participants and expectations from the training	
10.00 – 11.30	Understanding tourism, Concept and possibilities for local tourism growth	
	Promotion of interesting local tourist routes with promotion of local tradition,	
	localities, food	
	Presentation	
	Questions and answers	
	Reflection and Conclusions	
11.30 – 12.00	KOFFE BREAK	
	Standards and tricks for local tourist routes scanning	
12.00 – 13.30	Presentation	
	Questions and answers	
	Reflection and Conclusions	
13.30 – 14.30	LANCH	
	Development of local tourist product	
	Presentation	
14.30 – 15.30	Questions and answers	
	Reflection and Conclusions	
14.45 – 15.00	KOFFE BREAK	
	Group task: Exercise preparing a local tourist product	
15.00 – 16.30	Presentation	
15.00 - 10.30	Questions and answers	
	Reflection and Conclusions	
16.30 – 17.00	Evaluation of the day	
19.30	DINNER	



















DAY 3 – March 22, 2019		
08.00 - 09.00	BREAKFAST	
09.00 - 09.30	Reflection on the previous working day	
	Opportunities and innovations	
	Presentation	
09.30 - 10.15	Questions and answers	
	Reflection and Conclusions	
	Presentation of products and peer review	
	Presentation	
10.15 - 11.30	Questions and answers	
	Reflection and Conclusions	
11.30 – 12.00	KOFFE BREAK	
	Communicating with tourists	
	Presentation	
12.00 - 13.30	Questions and answers	
	Reflection and Conclusions	
13.30 – 14.30	LUNCH	
14.30 - 15.30	Group task: orientation in sales and promotion (video exercise and social media	
	promotion)	
	Presentation	
	Questions and answers	
	Reflection and Conclusions	
15.30	KOFFE BREAK	
15.30 - 16.30	Conclusions from the training	
	Evaluation of the training	
	Official closing of the training	









